



GOVERNMENT PROCUREMENT ASSISTANCE PROGRAM

SPC's Procurement Technical Assistance Center (PTAC) helps companies to enter and succeed in the world of government contracting. Along with technical assistance, SPC provides companies with immediate alerts on solicitations that are issued for their particular products or services.

Southwestern Pennsylvania Commission

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On any given day there may be 2,000 or more solicitations that SPC's PTAC analyzes and provides to client companies at no charge. PTAC helps companies gain knowledge of standards and how to comply. In addition, PTAC provides the personalized technical assistance on bidding procedures and regulations that must be met when selling to the government. The one-on-one support PTAC offers is instrumental for small companies that are new to the government procurement process.

SPC's PTAC Services Include:

- Daily electronic bid matching
- Access to military and federal specifications
- Publication library of the Federal Acquisition Regulations and federal agency regulations
- Comprehensive contact lists
- Training
- Government e-commerce
- Bid and proposal preparation
- GSA Multiple Award Schedules
- Contract histories

Procurement Technical Assistance Center Partners Include:

- Indiana University of Pennsylvania
- Private Industry Council of Westmoreland/Fayette Counties

Number of Clients..... 500
 Annual Government Sales.....\$50 Million
 Daily Business Consultations.....10-12

